



# Partner Brief: Microsoft

In today's fast-changing cloud-first, mobile friendly age, it isn't just about device mobility. It's about the mobility of experiences orchestrated by the Microsoft cloud. Wherever your connected workforce takes you, a rich collection of data, applications, and services follow, aided by cloud computing and storage. That's mobility.

## Microsoft + MicroAge: Navigate the Mobile-First, Cloud-First World

Microsoft empowers every person and organization on the planet to achieve more. Its best-in-class platforms and productivity services transform the way you and your organization use and interact with technology.

For MicroAge and Microsoft, it's our shared commitment to driving client success with innovative products, services, and support. Together we deliver professional, precise technology solutions to increase your productivity.

## One Partner, One Platform, One Bill

MicroAge is positioned to help you take full advantage of the Microsoft cloud's many benefits, including:

- US-based 24/7 support through MicroAge
- Customized client portal
- Simple monthly billing (OpEx)
- Flexibility to adjust licenses monthly
- No upfront or termination fees; pay-as-you-go subscription licensing
- Cost-effective multiple pricing plans
- License management—evaluating, planning, and migrating

## We are a Microsoft Gold Partner



We are proud to be a Microsoft Gold Cloud Partner and a Microsoft Cloud Service Provider, supporting our strong partnership and achievements around the Microsoft cloud portfolio.

## MicroAge Managed Services

MicroAge enables you to maximize your IT infrastructure and investment while saving time with a full suite of managed services.

### Specialized Areas Include:

- Migration (Cloud: M365 and Azure)
- Managed Backup
- Windows Server Professional Services
- Managed Security

### Other Services:

- Deployment, Installation, & Implementation
- Cloud Assessments
- Staff Augmentation
- Asset Disposal

## Learn More On Our Website

Visit [microage.com](http://microage.com) to read some of our client stories, including these:

- ✓ [Getting More Out of Microsoft Teams and Licensing with MicroAge Services](#)
- ✓ [E-commerce Firm Starts Fresh with ITaaS Strategy](#)
- ✓ [Cisco Collaboration Platform Delivers Confidence and Cost Savings](#)

## About MicroAge

MicroAge combines a powerful mix of technology services backed by vendor-certified engineers and an acclaimed panel of experts to deliver the competitive edge technology leaders need to lead in a disruptive, digital environment. MicroAge is recognized annually by the Computer Reseller News (CRN) in the Tech Elite 250, Solution Provider 500, and MSP 500 lists of top-performing technology integrators, strategic service providers, and IT consultants.

Call us at 800-544-8877 or email us at [solutions@microage.com](mailto:solutions@microage.com) to get started today