

A New Age FOR DISASTER RECOVERY

Traditional disaster recovery (DR) solutions can be expensive and rather complex. For this reason, many organizations assume they can't provide reliable DR protection to more than a select group of their workloads and systems. The good news is, it's changing! Now, thanks to the power of virtualization, VMware's vCloud Air Disaster Recovery-as-a-Service (DRaaS) enables IT to effectively provide protection to workloads and systems that were previously overlooked.

THINK A DISASTER WON'T HAPPEN TO YOU?

Not all threats are catastrophic events like earthquakes and hurricanes.

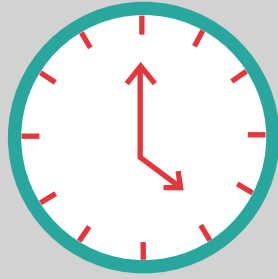
These can cause your business to lose **applications, systems or critical data.**

COMMON THREATS INCLUDE:



36%

of organizations lost one or more critical applications, VMs, or critical data for **hours** at a time.



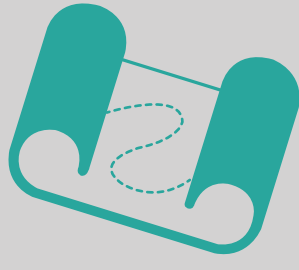
25%

of these organizations say these outages **cost them extreme amounts** of valuable staff time.



DISASTERS HAPPEN, BE PREPARED

MORE THAN
60%



OF ORGANIZATIONS DO NOT HAVE A FULLY DOCUMENTED DR PLAN*

40% OF ORGANIZATIONS SAY THE DR PLAN THEY CURRENTLY HAVE **DID NOT** PROVE VERY USEFUL WHEN IT WAS CALLED ON TO RESPOND*



3 OUT OF **4**



COMPANIES ARE **NOT** PREPARED TO FULLY RECOVER FROM A DISASTER OR OUTAGE*

PREPARE YOUR ORGANIZATION WITH DISASTER RECOVERY-AS-A-SERVICE

With VMware's vCloud Air Disaster Recovery-as-a-Service, IT teams can avoid the cost of purchasing infrastructure and software needed for a DR site and provide protection that is faster, cheaper and more reliable than traditional DR solutions.

1 NO HARDWARE, DRaaS LEVERAGES A PUBLIC CLOUD



AVOID HUGE UPFRONT CAPEX PURCHASES & ON-GOING MAINTENANCE

2

ONLY PAY FOR WHAT YOU NEED



DISASTER RECOVERY — becomes an — OPEX BUDGET ITEM

COVER ALL OF YOUR APPLICATIONS & WORKLOADS

3



PROTECT APPLICATIONS — that are not covered — DUE TO **BUDGET CONSTRAINTS**

6 MEET RECOVERY TIME OBJECTIVES

NEARLY **70%** of businesses say faster recovery — times are the **#1 ADVANTAGE** of cloud-based DR**

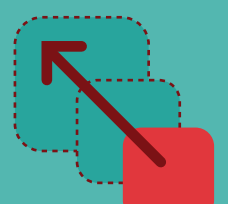


5 TESTING IS A BREEZE



28% of cloud-based DR USERS TEST AT LEAST **ONCE A MONTH****

4 EASILY SCALED



— DRaaS IS — **ELASTIC & EASILY SCALABLE** to accommodate **GROWTH**

*2014 Disaster Recovery Preparedness Benchmark Survey

READY TO EMBRACE THE NEW ERA OF DISASTER RECOVERY?
CONTACT MICROAGE

Call us at (800) 543-8777 or visit microage.com/virtualization to set up a demo of DRaaS

MicroAge is a leading provider of technology products and services headquartered in Tempe, Arizona. As an industry pioneer, our heritage spans five decades and remains a strong foundation for meeting the challenge of evolving technology. We've spent decades helping organizations like yours find the tech solutions that best fit their needs. Let us put our expertise to work for you, too.