

TODAY'S WEBINAR

Shielding Your Business: The Power of MicroAge Managed Security Services





ABOUT US

MicroAge is an award-winning technology solutions and services provider, specializing in IT services and cloud. For nearly five decades, MicroAge has empowered businesses to advance, secure, accelerate, and transform—moving quickly with technology changes to drive business forward.

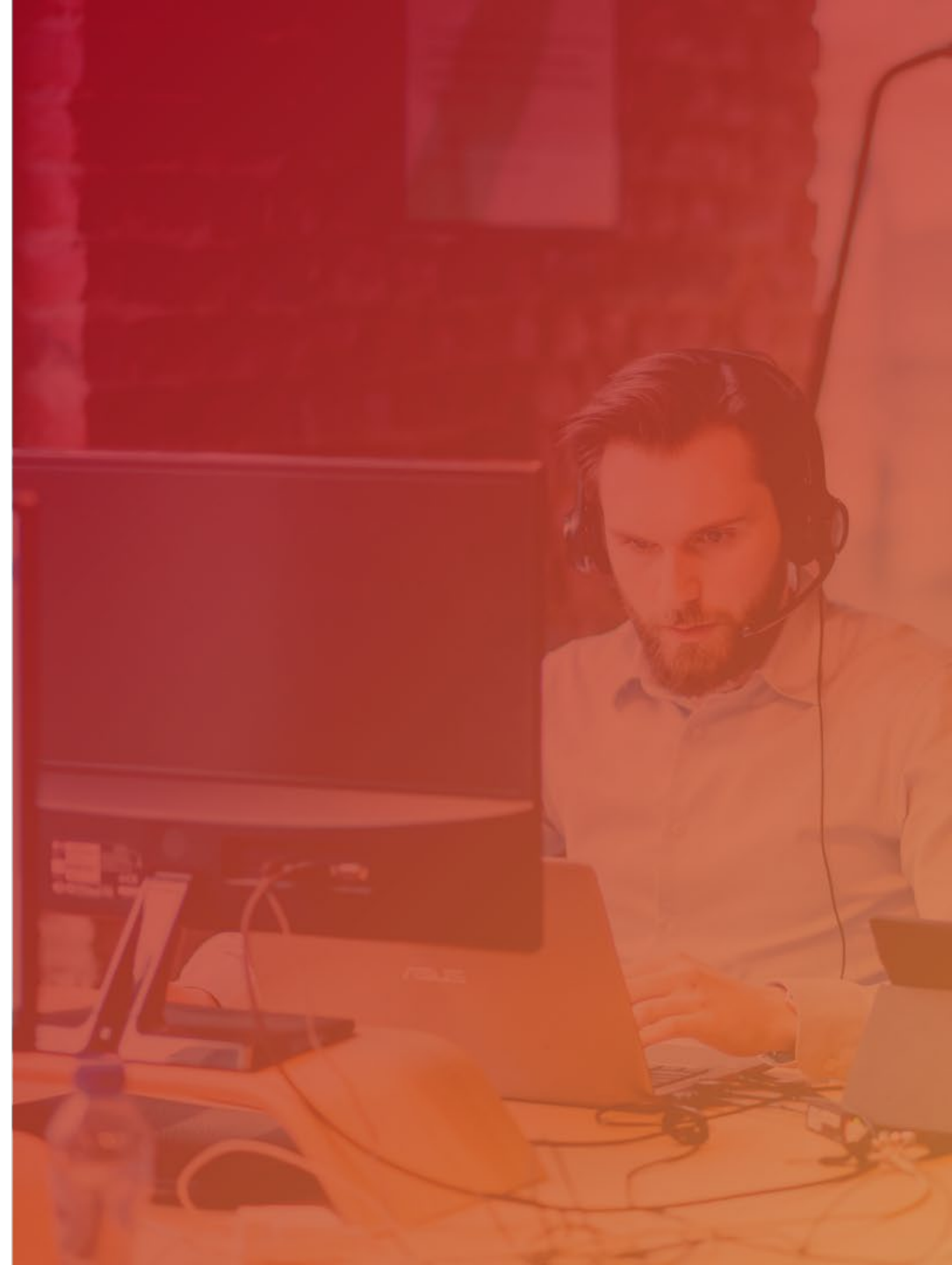
Our consulting services division, cStor, serves as an elite team of specialized consultants who bring unique expertise to our clients in cybersecurity, data center, technology implementations, managed IT services, and more.

CERTIFICATIONS

At MicroAge, we empower our associates to keep learning to help you navigate your challenges. Our experts have experience and deep certifications including hundreds of partner certifications.



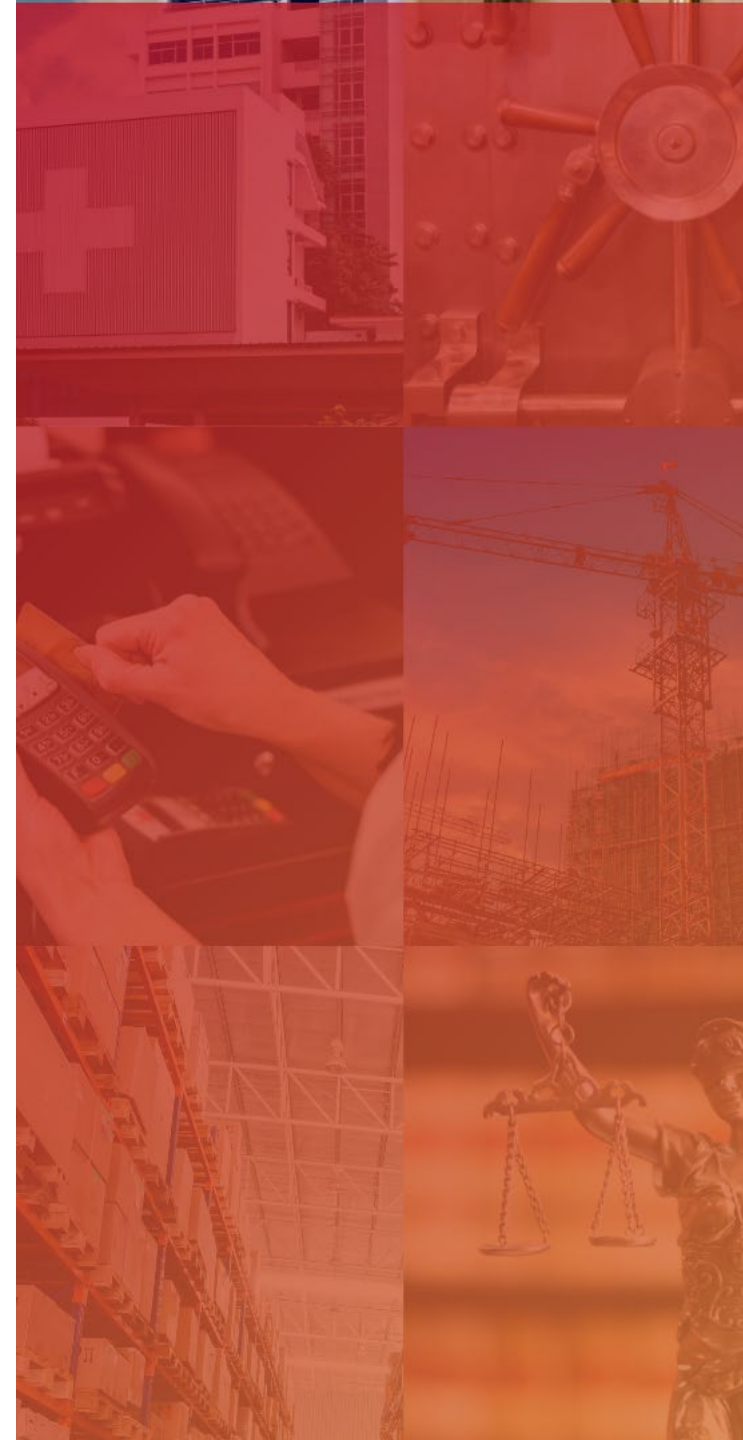
MicroAge has achieved **ISO 9001:2015** certification, demonstrating our commitment to maintaining quality systems and processes—ensuring our clients receive the best possible outcome.



INDUSTRIES

Every organization must transform into a technology company to remain competitive—no matter how you serve your customers. MicroAge supports organizations across verticals, brings deep expertise and professional certifications.

- Aerospace/Defense
- Agriculture/Farming
- Architectural/Engineering
- Commercial
- Communications/Telecom
- Construction
- Distribution
- Energy/Utilities
- Federal Government
- Financial/Banking
- Healthcare
- Higher Education
- Hospitality/Entertainment
- Insurance
- K-12 Education
- Legal
- Manufacturing
- Nonprofit
- Pharmaceuticals
- Real Estate
- Retail
- State & Local Government
- Technology
- Transportation/Logistics



SOLUTIONS & SERVICES

Every solution is tailored to meet your unique business requirements.

With our commitment to “objective expertise,” you can rest assured that your MicroAge account executive will listen to your needs, research options and design a solution that best addresses your challenges, budget and plans for growth.

Our portfolio of services includes:

- Cloud
- Cybersecurity
- Data Center
- Data Migration
- Disaster Recovery
- Help Desk
- Hyper Converged Infrastructure
- Implementation
- IT Consulting
- Managed Services
- ManageWise
- Microsoft 365 & Azure
- Networking
- Power & Cooling
- Renewals & Contract Co-terming
- Software
- Staff Augmentation
- Storage
- Unified Communications
- Virtualization

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- Unified Communications
- Virtualization

PLEASE WELCOME

+ Larry Gentry

Executive Vice President



MicroAge Managed Security Services

Managed Security Services

OUR POWERFUL TEAM OF EXPERTS WILL

- Onboard and offboard user accounts to provide a consistent deployment experience
- Deploy with standard integration for Microsoft Active Directory
- Provide 24x7x365 expert support
- Present regular reporting to keep you informed on activity
- Manage your whitelists and blacklists to let the valid email in while keeping the unwanted senders out
- Reduce and act on false positives to end your alert fatigue

MICROAGE WILL PROVIDE AND MANAGE THE TOOLS YOU NEED TO BE MORE SECURE, INCLUDING

- **Advanced Multifactor Authentication** that lets you make situationally-aware rules and provide options for authentication with or without a smartphone
- **User Awareness Training** that makes your “weakest link” stronger and turns all your employees into security assets
- **Email Protection** to keep the malicious emails out while letting the good ones in – even during an email outage
- **Endpoint and Server Protection** to help identify and block ransomware and other malware
- 24x7x365 **Security Operations Center** that will identify and remediate security events



Why Use MicroAge Managed Security Services



IMPROVE YOUR SECURITY POSTURE

- We will help you with meeting regulatory compliance and the stringent requirements for cyber insurance
- We welcome you to engage with our Cybersecurity Strategists to offer guidance on your Security Journey



FOUNDATION OF TRUST

- We have established a solid foundation of trust with our clients and partners spanning decades



AROUND THE CLOCK MONITORING

- We stay ahead of the cybercriminals by keeping their hours: 24x7x365
- Criminals never sleep ...and neither do we!



CYBERSECURITY EXPERTS

- We have cybersecurity experts with a deep understanding of the complexities characteristic in managing security effectively
- We will bring additional value to your security team with decades of learned knowledge and real-world experience

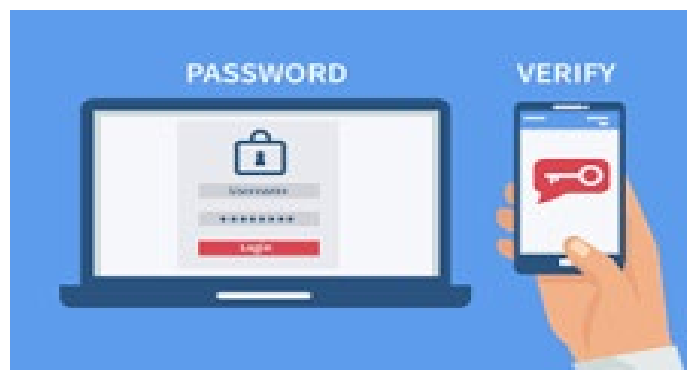


Managed Security Services

Email Security



Multifactor Authentication



User Awareness Training



XDR Endpoint Security



XDR Server Endpoint Security



Managed Detection & Response



MicroAge Managed Security Services

SIGNATURE

SERVICES INCLUDED

- Managed Multifactor Authentication
- Managed User Awareness Training
- Managed Email Protection
- Managed Endpoint & Server Protection
- 24x7x365 Security Monitoring
- Incident Remediation & Repair
 - Includes a \$1,000,000 Breach Protection Warranty

PRICING



per user,
per month



per server,
per month



MicroAge Managed Security Services

BASIC

SERVICES INCLUDED

- Managed Endpoint & Server Protection
- 24x7x365 Security Monitoring
- Incident Remediation & Repair
 - Includes a \$1,000,000 Breach Protection Warranty

PRICING



per user,
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MicroAge Managed Security Services

BASIC ADD-ONS

PRICING

SERVICE		
	PER USER, PER MONTH	MINIMUM INCREMENTAL PER MONTH
• Managed Email Protection	PER USER, PER MONTH	MINIMUM INCREMENTAL PER MONTH
• Managed User Awareness Training	PER USER, PER MONTH	MINIMUM INCREMENTAL PER MONTH
• Multifactor Authentication	PER USER, PER MONTH	MINIMUM INCREMENTAL PER MONTH

All add-ons include monthly reporting, on and offboarding of employees, 24x7x365 monitoring and Breach Protection Warranty.



MicroAge Managed Security Services

ADDITIONAL SERVICES AVAILABLE

PRICING



PER USER, PER MONTH

SERVICE

- Managed Email Archive
 - Requires MicroAge's Managed Security Signature Plan or Basic Plan with Managed Email Protection

PER USER, PER MONTH

- Managed Firewall
- Managed Backup to the Cloud
- Managed Server Patching

PRICING FOR THESE SERVICES
PROVIDED AFTER SCOPING OF
PLATFORMS



MicroAge Managed Security Services

ONBOARDING FEES

SERVICE	ONE-TIME FEE	
	1-500 USERS	501+ USERS
• Managed Security Services – Signature	Based on Users	Based on Users
• Managed Security Services – Basic	Based on Users	Based on Users
• Add-ons To Managed Security Services – Basic	One-time fee for each add-on	



MSS Terms

- Priced per user / per server / per month, with a monthly minimum
- Billed at the first of the month for the number of users in the system that day
- 12-month contract, plus the first, initial, partial month
 - First bill will be for partial month and first full month
- One time on-boarding fee based on # of users
- Monthly reporting



MSS Terms

- User counts can flex within any month. If less than 20% increase, no increase to the client until the start of the next month
- Billable number of users can go up and down monthly, but not less than initial contract
- Contract auto-renewal occurs 60 days prior to contract expiration, unless client notifies us in writing in advance
- Contract can be cancelled anytime with 90 day written notice, after first 12-month term



MSS Breach Protection Warranty

**Covering up to \$1 million in
response expenses**

- Up to \$1,000 per breached machine
- Up to \$100,000 ransom payment (as part of per-device limit)



ACCOLADES



MicroAge was named the
2023 Sophos 'Synchronized
Partner of the Year.'

PHOENIX BUSINESS JOURNAL



2022 **BEST PLACES TO WORK**
MicroAge

AWARDED FOR THE 9TH TIME.

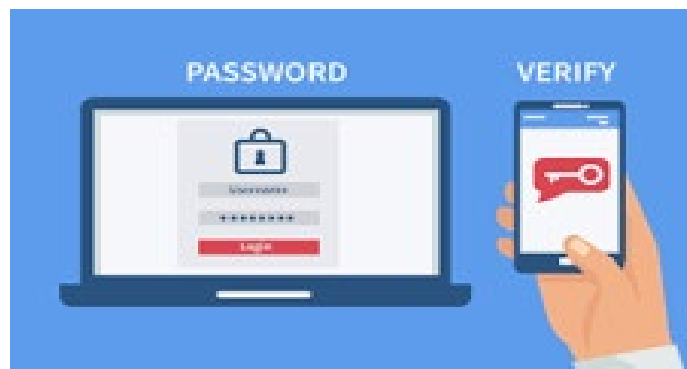


Managed Security Services

Email Security



Multifactor Authentication



User Awareness Training



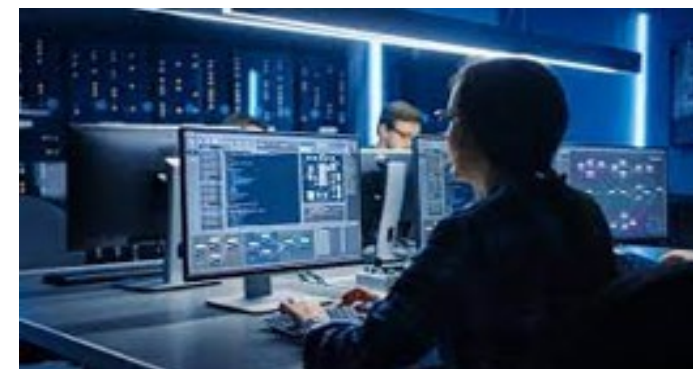
XDR Endpoint Security



XDR Server Endpoint Security



Managed Detection & Response





Thank you.