Streamlining Oracle License Compliance and Optimization for a Major Southwestern Utility Company

THE CHALLENGE

When a large, southwestern-based utility company found themselves grappling with Oracle licensing challenges, they knew they needed help—and fast. Their Oracle environment was complex, making it difficult to ensure compliance and avoid costly mistakes. On top of that, recent personnel changes left gaps in their internal expertise, adding to the pressure. The stakes were high: without a clear plan, they faced the risk of audits, operational inefficiencies, and spiraling costs. That's when they turned to MicroAge, seeking a partner who could bring clarity and confidence to their licensing strategy.

THE SOLUTION

MicroAge stepped in with a comprehensive approach to address the client's licensing challenges. Leveraging its Managed Services, MicroAge partnered with House of Brick to conduct a thorough license optimization and assessment, identifying opportunities to align licensing with actual usage and reduce costs.

The team implemented OpsCompass, an advanced tool for automated compliance monitoring across the client's Oracle environment. This proactive solution provided real-time insights and tracking for Oracle licenses, ensuring the client remained compliant and audit-ready.

To ensure continuity and operational efficiency, the client's MicroAge Managed Services scope includes a multidisciplinary team of experts, including Customer Success Managers, Executive License Consultants, Principal Architects, Cloud Architects, and Licensing Analysts.

THE TECHNICAL ENVIRONMENT

- **267 Oracle database instances**

- **VMware by Broadcom and x86/Linux/Windows platforms**

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"Partnering with MicroAge transformed how we manage our Oracle licensing. Their expertise and proactive approach will save us significant time and money while ensuring we're always in compliance. The peace of mind their Managed Services provide is invaluable.

— Director of Platform Engineering, Southwestern Utility Company

THE SOLUTION (cont.)

Over a three-year managed service plan, the team will provide ongoing support, including license inventory reviews, optimization strategies, and monitoring of future usage triggers to prevent over-licensing. This comprehensive service model equips the client with the tools and expertise needed to effectively maintain compliance and achieve long-term cost savings.

THE BENEFITS

Enhanced License Compliance: With proactive monitoring in place, the client significantly reduces the risks associated with Oracle audits, ensuring their environment remains compliant. The automated compliance tracking also alleviates the manual work of staying compliant.

Optimized Licensing Costs: Future-state analysis aligns licenses with actual usage, minimizing over-licensing, reducing unnecessary expenses, and providing a more cost-efficient licensing strategy.

Operational Continuity: Comprehensive support from MicroAge's multidisciplinary team bridged gaps left by personnel changes, streamlining processes and enabling them to maintain continuity and improve operational efficiency.

Peace of Mind: The client now has confidence that their Oracle environment is optimized and compliant. With MicroAge's support, they're ready to handle audits or licensing negotiations without stress or uncertainty.
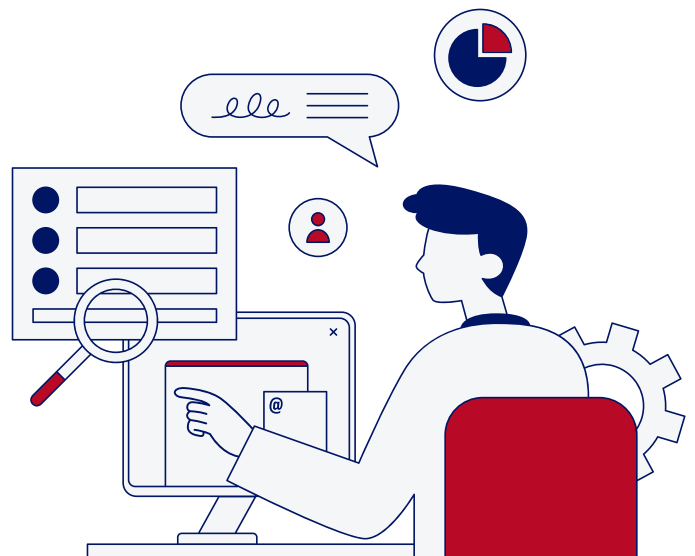
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