

CLIENT STORY

IT Operations Overhaul: Strategic Alignment for a Law Firm's Technology Future

THE RELATIONSHIP

Over seven years of partnership, the law firm built a relationship based on trust and transparency with MicroAge. Following a significant leadership transition, the organization turned to MicroAge to lead a strategic transformation of its IT services, better aligning technology with evolving business goals and budget priorities. Because of their extensive staff, there were many stakeholders involved to help ensure their needs were clearly defined and successfully delivered. Between budget planning, shifting priorities, and the need for modernization, a strategic approach was needed to fulfill their enterprise objectives.

THE CHALLENGE

Building on the long-standing relationship, the client partnered with MicroAge to lead a thorough IT overhaul that included:

- Rolling out improved IT strategies across 25+ global locations
- New laptop deployment, modernizing employee experience
- Implementing reliable network storage solutions
- Overseeing renewal management
- Partnering with their security and applications teams to deliver tactical solutions

THE SOLUTION

Global File System Transformation:

What began as a standard file system replacement quickly evolved into a broader global initiative focused on consolidation, accessibility, and long-term scalability.

- Conducted assessment and RFI to define strategy and select a modern storage solution
- Rolled out in phases across the U.S., North America, Europe, and APAC with minimal disruption

Result:

- Unified, high-performing file system
- Improved data access and secure collaboration
- Scalable foundation for growth

LOOKING FORWARD

Today, MicroAge serves as a trusted extension of the firm's IT organization. With a deep understanding of the environment and strong relationships across teams, MicroAge continues to support both strategic planning and day-to-day execution. As the firm looks ahead, the partnership remains focused on driving ongoing optimization, allowing consistency across global locations and identifying new opportunities to modernize infrastructure.

Overall, it's vital that their technology foundation continues to grow and support client service, security, and growth in an increasingly complex legal landscape. MicroAge remains committed to supporting that ongoing growth and success.



With MicroAge, you can innovate faster with one end-to-end technology services and solution partner.
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